

North American Senior Benefits *THE PULSE*

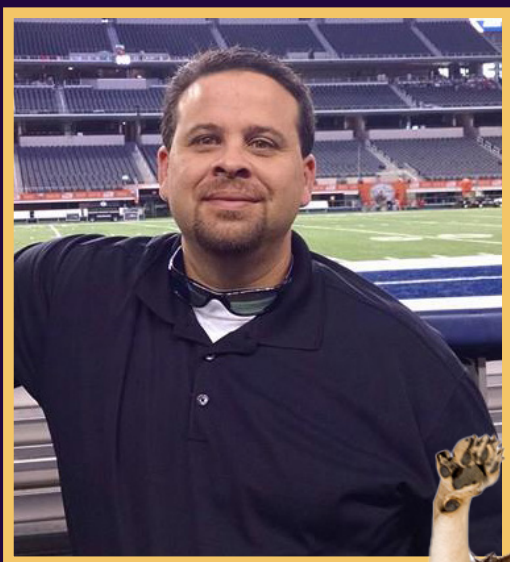
AN INTEGRITY II COMPANY



2020

WELCOME TO THE ROARING TWENTIES!

AGENT OF THE (LAST) WEEK



"The Huntsman"
Kevin H.



Ladies and Gentlemen, Kevin "The Huntsman" was our Agent of the Week last week as he wrote \$10,560 in A/P while protecting 6 lives. Congratulations to Kevin "The Huntsman" H for this awesome first week of the 2020 and surely many more to come!

SOAR

2020 CONVENTION. FEB. 20-21. RALEIGH, N.C.

REGISTRATION NOW OPEN!
WWW.NASBCONVENTION.COM
HURRY SPACE IS LIMITED!



DON'T FORGET YOUR MASK!

MASQUERADE BALL
AGENT AWARDS
NETWORKING
BREAKOUT SESSIONS
DON'T MISS THIS!

Let Your Dreams SOAR

FEB 20 6:30PM

Masquerade

JOIN US FOR
A CELEBRATION OF TRANSFORMATION

YOUR BADGE IS YOUR ENTRY TICKET. PLEASE CHECK IN AT REGISTRATION BY 5PM

Washington Duke Inn & Golf Club



JANUARY 2020
The Pulse - NASB
www.NASBNATION.com

NORTH AMERICAN SENIOR BENEFITS
933-A HURRICANE SHOALS RD
LAWRENCEVILLE GA, 30043

1-866-926-9000

The Numbers



LAST WEEK'S... \$10K+ GRAND LAND AGENTS

AGENT	A/P	APPS
Kevin H	\$10,560.00	6
Kolter K	\$10,326.00	9

CONGRATULATIONS!

LAST WEEK'S... TOP TEAMS

\$9k-\$19,999k

AGENT	A/P	APPS
Hope T	\$18,943.00	23
Brian A	\$17,828.00	18
Amy M	\$17,101.00	8
Max G	\$13,926.00	17
Ryan W	\$13,652.00	23
Danny B	\$13,645.00	16
Matt F	\$13,395.00	24
Mitch B	\$13,221.00	13
Mekayla M	\$12,946.00	21
Stephen D	\$12,632.00	7
Derrick L	\$12,000.00	15
Adrienne M	\$11,899.00	13
Fred F	\$11,490.00	21
Taylor H	\$10,740.00	11
Jeremy P	\$10,650.00	12
Blair O	\$10,468.00	19
Jeffrey K	\$10,106.00	17
John S	\$9,937.00	11

\$20k-\$49,999k

AGENT	A/P	APPS
Buddy L	\$48,000.00	70
Jason V	\$43,837.00	47
Evan P	\$42,191.00	63
Linda S	\$40,522.00	53
Alisha W	\$39,298.00	59
Cole T	\$36,711.00	45
Tara H	\$29,012.00	36
Shane R	\$28,677.00	36
Garrett S	\$27,653.00	32
Alex C	\$27,640.00	43
Rob A	\$27,382.00	39
Daniel S	\$26,635.00	27
Michael M	\$25,286.00	7
VA	\$25,000.00	25
Laura M	\$24,913.00	28
Corey S	\$23,875.00	35

\$50k+

AGENT	A/P	APPS
Chris C	\$245,364.00	324
Garrett H	\$182,583.00	240
Greg G	\$174,880.00	238
Isaac S	\$159,500.00	225
Ashley C	\$125,426.00	170
Josh S	\$120,220.00	161
Brian C	\$74,000.00	105
AJ R	\$65,781.00	88
Andrew E	\$56,282.00	72



LAST WEEK'S... TOP PRODUCERS

(DOUBLE DIGIT APP WRITERS ARE HIGHLIGHTED)

AGENT	A/P	APPS	AGENT	A/P	APPS
Kevin H	\$10,560.00	6	Monica M	\$4,085.00	7
Kolter K	\$10,326.00	9	Ryan B	\$4,052.00	5
Ella P	\$9,977.00	7	Marjorie M	\$3,983.00	6
Mekayla M	\$8,693.00	10	Robert H	\$3,900.00	6
Jeffrey K	\$7,818.00	11	Lillian Green	\$3,880.00	5
Carol G	\$7,664.00	11	Dan W	\$3,866.00	4
Shanita S	\$7,507.00	5	Grayson Rice	\$3,840.00	3
George W	\$7,466.00	7	Jeremy P	\$3,840.00	5
Earlene B	\$7,361.00	9	Dan Le	\$3,780.00	5
Russ M	\$6,995.00	2	Matt G	\$3,772.00	5
Ineida A	\$6,762.00	4	Rhonda C	\$3,684.00	2
Ryan W	\$6,295.00	14	Josh S	\$3,681.00	4
Gerardo P	\$6,202.00	6	Lewis B	\$3,672.00	6
Buck M	\$6,096.00	7	Alek M	\$3,602.00	6
Daniel S	\$5,958.00	9	Joe Z	\$3,581.00	3
Tara H	\$5,786.00	7	Joey L	\$3,533.00	7
Linda J	\$5,766.00	5	Dustin H	\$3,496.00	2
Daniel H	\$5,503.00	10	Ronnie B	\$3,457.00	5
Chad A	\$5,382.00	6	Alex M	\$3,432.00	3
Joseph P	\$5,362.00	6	Jake S	\$3,400.00	5
Michael M	\$5,332.00	7	Stephen D	\$3,390.00	5
Alex C	\$5,261.00	7	Brandon L	\$3,330.00	5
Bryan T	\$5,226.00	3	Garret B	\$3,318.00	4
Key W	\$5,210.00	7	Courtney P	\$3,311.00	4
Amy M	\$5,162.00	11	Clay W	\$3,309.00	3
Corey S	\$5,052.00	6	Robbie M	\$3,269.00	2
Bo M	\$4,860.00	5	Mike Russo	\$3,239.00	5
Brad T	\$4,803.00	4	Dave Gunther	\$3,200.00	5
Garrett S	\$4,800.00	4	Chad M	\$3,170.00	4
John S	\$4,500.00	6	Brooke M	\$3,164.00	4
Brandon S	\$4,500.00	6	Kenneth B	\$3,164.00	2
Julia K	\$4,497.00	4	Abel H	\$3,151.00	3
Kaleigh Z	\$4,406.00	4	Brad S	\$3,109.00	6
John C	\$4,368.00	5	Melissa M	\$3,078.00	6
Kailyn B	\$4,352.00	5	Von M	\$3,039.00	3
Bethany W	\$4,328.00	4	Nick Gojcaj	\$3,024.00	3
Justin J	\$4,260.00	4	Matt C	\$3,012.00	4
Katelyn W	\$4,253.00	11	Mamour C	\$3,000.00	4
Zach W	\$4,195.00	3			
Debra H	\$4,152.00	7			
Johnathan J	\$4,132.00	7			
Melody T	\$4,110.00	8			



A SPECIAL MESSAGE
FROM OUR FOUNDER..
CRAIG HARVEY
HAPPY NEW YEAR!





2020 AWARDS NOMINEES

FEMALE AGENT OF THE YEAR

BETHANY "SNOW" WHITE
AMY "BRICKHOUSE" MASON
MELODY "THE WOLVERINE" DAWN THOMAS
LINDA "THE PROPHETESS" JENKINS
NAOMI "QUEEN G" GRYGLEWICZ
CASSANDRA "KOALA BEAR" KOWALSKI

AGENT OF THE YEAR

JONATHAN "BONES" JONES
MATT "THE BODY" GONZALES
JAMAL "THE UNDERTAKER" BROWN
DANIEL "SHIN-SANITY" SHINN
SAMMY "PITBULL" PITMAN

North American Senior Benefits

HAPPY HOLIDAYS!

LEAD PRICES ARE BEING REDUCED

MONTHLY CHECK LEADS
NOW \$16.00
FORMERLY \$21.00
BEGINNING WITH MARCH LEAD ORDERS

CHAMP CHECKS
\$10 CHECKS NOW \$24.00
FORMERLY \$26.00
\$5 CHECKS NOW \$19.00
FORMERLY \$21.00
EFFECTIVE IMMEDIATELY

SURVEY LEADS
\$20 SURVEY LEADS NOW \$8.00
FORMERLY \$10.00
\$10 SURVEY LEADS NOW \$5.00
FORMERLY \$7.00
EFFECTIVE IMMEDIATELY

WWW.NASBNATION.COM

North American Senior Benefits

Sail Away with NASE and Royal Caribbean

November 2020

5 DAYS 4 NIGHTS

Only 21 more Weeks to Qualify

READY? SET. GO!
GET YOUR LEADS NOW!

North American Senior Benefits

TEXT THE BATPHONE
770-840-5467
WE WANT YOUR AMAZING PHOTOS FROM THE FIELD AND IN THE COMMUNITY!

NEW BUSINESS CARD DESIGNS!

VISIT THE NASB STORE TO PURCHASE

Agent Smith
 Licensed Agent
 North American Senior Benefits
 1482-556-5555
 nasb@nasbnation.com
 www.nasbnation.com

Agent Name
 Licensed Agent
 555-867-5309
 nasb@nasbnation.com
 www.nasbnation.com

North American Senior Benefits
 What We Do MATTERS!